PROJEXIA HUMAN FIRST

# Packaged Solution Professional Services

**SAP ® Business ByDesign** **+** **MPRS**

## An SAP Certified Offer…

Connect all your company's functions within a single integrated management system. Integrate your financial and procurement data with the project management module and simplify your processes by providing transparency throughout the life cycle of your projects.

With SAP Business ByDesign and MPRS, a Projexia solution, you have a tool that gives you complete visibility on your resources, their tasks and their availability.

## …That Meets Your Challenges.

- Improve service **efficiency** while reducing costs
- Have an **integrated billing** and **revenue accounting** system
- The **right people** on the **right projects**
- Get **visibility** on **all your projects** from the same screen thanks to **MPRS: Multi Project Resource Scheduler**
- Improve **decision making**
- Increase **customer satisfaction** and **retention**

### Visibility

Get a holistic view of your projects. See in real time who is available to do what, and when. Assign your resources to projects with a single click and quickly identify your resource needs.

### Optimization

Optimize your resource and project management, making your revenue and billing management more fluid.

### Performance

Measure the performance, costs and deadlines of all your projects in real time, thanks to a clear and intuitive dashboard.

www.projexia.ca

# Our Offer – Your Opportunities

## COLLABORATIVE SALES

- From lead to engagement
- Customer and opportunity management
- From the submission to the project's approval
- 360 visibility and collaboration

## PROJECTS & CONTRACTS

- Resources, projects and contracts analysis
- Easy assignment of resources and services to projects
- Visibility on resource availability and workloads
- Insights and analytics across the value chain
- Customer analysis

## SERVICE DELIVERY AND FINANCES

- Project and contract management from launch to collection
- Service and subcontracting
- Time, Expenses and Travel Expenses
- Progress tracking and invoicing
- Invoice and Cash Management
- Accounting and revenue management

## Why Projexia ?

As a leader in SAP Cloud solutions in Canada, we have many references in the Professional Services industry. Our expertise is built essentially around SAP Business ByDesign, specifically for project-based customers. Proud of our slogan **Human First**, we are more than just a solution integrator: we accompany you before, during, and after your implementation, ensuring you get the most out of your investment, whenever you need it.

**Proven methodology** based on SAP tools amplified by **proprietary accelerators**.

The **excellence** of a **specialised team**, organised as a centre of sectoral expertise for **SAP Business ByDesign** operations.

Projexia has been recognized as the **#1 Partner** for SAP Business ByDesign in North America and won the **SAP Top Innovation Award** for MPRS in 2019

## Business model

A packaged solution for complete control:

- Implementation costs:
  Based on key metrics (legal entities, users, etc.)
- License costs:
  On a full SaaS model

## Timing

A system ready in 12 weeks:

- Prepare: 3 weeks
- Configuration: 2 weeks
- Test: 4 weeks
- Launch: 3 weeks

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